



## Healthcare

---

The healthcare industry is changing fast, as complex and uncertain regulatory requirements, an aging population, ever-evolving payor models, and the rise of telemedicine and other technologies continue to disrupt the US healthcare system. As medical providers, insurers, and patients each adjust to the shifting marketplace, the industry must adapt to the current pace of change or risk getting left behind. Many stakeholders are staying relevant by facing these forces head on through new clinical and operating models, aggressive revenue management and cost control, mergers and acquisitions, horizontal and vertical integration, and partnership strategies.

We partner with companies across the healthcare industry to identify opportunities and implement solutions to optimize both clinical and nonclinical operations. We understand the evolving challenges of healthcare organizations and drive positive transformation to enable businesses to continue delivering the best care possible while growing the bottom line.

### Key areas we serve include:

- ▶ Hospitals & Health Systems
- ▶ Post-Acute Care
- ▶ Senior Living
- ▶ Provider Groups
- ▶ Medical Devices
- ▶ Payors

### ACQUISITIONS & DIVESTITURES

---

Manage the M&A cycle to meet deal milestones, develop viable operating models, explore capital markets alternatives, and provide buy and sell-side diligence analysis and support

### REIMBURSEMENTS AND PAYOR MODELS

---

Provide guidance on key trends such as changing reimbursements, patient and non-acute care service mix, and accounting/reporting requirements

### ACCOUNTING & FINANCE OPERATIONS

---

Solve complex technical accounting and tax matters for financial reporting and regulatory compliance and optimize financial planning, analysis, and internal controls

### TECHNOLOGY ENABLEMENT

---

Implement and optimize industry-specific solutions, as well as assist with strategy and roadmaps, systems selection, financial and operational data, and project management

### PERFORMANCE IMPROVEMENT

---

Analyze and optimize processes, including finance, procurement, supply chain, and operations, and develop and implement solutions that improve profitability and drive operational efficiencies

### TURNAROUND & RESTRUCTURING

---

Improve results and restore value in distressed situations with tailored industry solutions, as well as real estate optimization, interim management and bankruptcy services

## REPRESENTATIVE ENGAGEMENTS

<b>Capital Markets</b> 	<b>Diligence (Buy-side)</b> 	<b>Diligence (Sell-side)</b> 	<b>Finance Optimization</b> 	<b>Financial Reporting</b> 
<b>Financial Planning &amp; Analysis</b> 	<b>Interim Management</b> 	<b>Interim Management</b> 	<b>Performance Improvement</b> 	<b>Reimbursements &amp; Payor Model</b> 
<b>Technical Accounting</b> 	<b>Technical Accounting</b> 	<b>Technology Enablement</b> 	<b>Turnaround &amp; Restructuring</b> 	<b>Turnaround &amp; Restructuring</b> 

## WHY PARTNER WITH US?

We approach every situation with purpose and pragmatism, taking on your challenges as our own.

- ▶ Cross-functional teams with in-depth experience in all aspects of the healthcare industry
- ▶ Full range of integrated services across finance, accounting, and operations
- ▶ Hands-on approach and delivery of practical solutions for an immediate impact and lasting change
- ▶ Ability to seamlessly scale resources up or down as engagement circumstances dictate
- ▶ Credibility in the marketplace through a proven track record of success



*Riveron is a national business advisory firm with services spanning finance, accounting, and operations. Conway MacKenzie, part of Riveron, specializes in distressed and special situations. Together, we partner with our clients to successfully prepare for and execute change across the transaction and business lifecycle in both healthy and distressed environments.*



Accounting  
Advisory



Accounting &  
Finance Operations



Capital Markets  
& Divestitures



Distressed &  
Special Situations



Performance  
Improvement



Tax  
Advisory



Technology  
Enablement



Transaction  
Services