



Healthcare

The healthcare industry is changing fast, as complex and uncertain regulatory requirements, an aging population, ever-evolving payor models, and the rise of telemedicine and other technologies continue to disrupt the US healthcare system. As medical providers, insurers, and patients each adjust to the shifting marketplace, the industry must adapt to the current pace of change or risk getting left behind. Many stakeholders are staying relevant by facing these forces head on through new clinical and operating models, aggressive revenue management and cost control, mergers and acquisitions, horizontal and vertical integration, and partnership strategies.

We partner with companies across the healthcare industry to identify opportunities and implement solutions to optimize both clinical and nonclinical operations. We understand the evolving challenges of healthcare organizations and drive positive transformation to enable businesses to continue delivering the best care possible while growing the bottom line.

Key areas we serve include:

- ▶ Hospitals & Health Systems
- ▶ Post-Acute Care
- ▶ Senior Living
- ▶ Provider Groups
- ▶ Medical Devices
- ▶ Payors

ACCOUNTING & FINANCE OPERATIONS

Solve complex technical accounting and tax matters for financial reporting and regulatory compliance and optimize financial planning, analysis, and internal controls

PERFORMANCE IMPROVEMENT

Analyze and optimize processes, including finance, procurement, and operations, and develop and implement transformational solutions that improve profitability and drive operational efficiencies

ACQUISITIONS & DIVESTITURES

Manage the M&A cycle to meet deal milestones, develop viable operating models, and provide integrated diligence analysis and support

RESTRUCTURING & TURNAROUND

Improve results and restore value with tailored industry solutions, as well as interim management, real estate optimization, and bankruptcy services

CAPITAL MARKETS & DIVESTITURES

Develop a strategy and navigate technical, transactional, and operational considerations to successfully access the debt and equity markets and execute separations

TECHNOLOGY ENABLEMENT

Implement and optimize industry specific solutions, as well as assist with strategy and roadmaps, systems selection, financial and operational data, and project management

REPRESENTATIVE ENGAGEMENTS

Audit Readiness 	Diligence (Buy-side) 	Diligence (Sell-side) 	Finance Optimization 	Financial Reporting 
Financial Planning & Analysis 	Interim Management 	Interim Management 	Performance Improvement 	Restructuring & Turnaround 
Restructuring & Turnaround 	Technical Accounting 	Technical Accounting 	Technical Accounting 	Technology Enablement 

WHY PARTNER WITH US?

We approach every situation with purpose and pragmatism, taking on your challenges as our own.

- ▶ Cross-functional teams with in-depth experience in all aspects of the healthcare industry
- ▶ Full range of integrated services across finance, accounting, and operations
- ▶ Hands-on approach and delivery of practical solutions for an immediate impact and lasting change
- ▶ Ability to seamlessly scale resources up or down as engagement circumstances dictate
- ▶ Credibility in the marketplace through a proven track record of success



Riveron is a national business advisory firm with services spanning finance, accounting, and operations. Conway MacKenzie, part of Riveron, specializes in distressed and special situations. Together, we partner with our clients to successfully prepare for and execute change across the transaction and business lifecycle in both healthy and distressed environments.



Accounting
Advisory



Accounting &
Finance Operations



Capital Markets
& Divestitures



Performance
Improvement



Restructuring &
Turnaround



Tax
Advisory



Technology
Enablement



Transaction
Services