

Government Contractor Services

In addition to adhering to standard reporting and accounting regulations, government contractors face the additional burden of complying with an ever-changing government regulatory environment, strict audits, and complex cost accounting standards. Additionally, the contractor landscape changes frequently through merger and acquisition activity, creating additional challenges with integrations and service agreements.

We understand the complexities placed on government contractors, and provide tailored services to address industry regulatory, compliance, and consolidation challenges. We draw upon years of experience helping companies navigate complex accounting matters and strategic cost saving initiatives during all phases of their growth cycle to stay in compliance and lower costs while raising efficiency.

We serve government contractors throughout the business and transaction lifecycle, in both healthy and distressed environments.

ACCOUNTING & FINANCE OPERATIONS

Assess accounting needs based on contract type, implement and monitor the percentage of complete accounting for applicable contracts, and build robust FP&A functions and metrics based on government contracting standards

ACQUISITIONS & DIVESTITURES

Analyze detailed repeatable revenue and pipeline based on government contract terms and conduct buy-side and sell-side diligence to assess financial, tax, technology, and operational considerations

CAS SUPPORT

Conduct audit and implement Cost Accounting Standards (CAS), inclusive of analysis of corporate spend for overhead, service center, fringe, and G&A costs, as well as analysis of indirect rate structures and disclosure statements to optimize business performance

PERFORMANCE IMPROVEMENT & INTEGRATION

Analyze and optimize processes for business combinations or business optimization, including finance, procurement, supply chain, and operations, and develop and implement solutions that improve profitability and drive operational efficiencies

TECHNOLOGY ENABLEMENT

Implement and optimize industry-specific ERPs, including Deltek Costpoint, and assist with systems selection, project management, value assurance, and configuration of planning and analysis solutions based on government contracting standards

TURNAROUND & RESTRUCTURING

Improve results and restore value in distressed and special situations with tailored industry solutions, cash flow forecasting and management, interim management, real estate optimization, bankruptcy, and litigation support

REPRESENTATIVE ENGAGEMENTS

Accounting for Income Taxes 	Audit Readiness 	Business Combinations 	Business Combinations 
Diligence (Buy-side) 	Diligence (Sell-side) 	Diligence (Sell-side) 	ERP Implementation 
Finance Optimization 	Lease Accounting 	Management Reporting 	Program Change Management 

WHY PARTNER WITH US?

We approach every situation with purpose and pragmatism, taking on your challenges as our own.

- ▶ Cross-functional teams with deep knowledge in all aspects of the government contractor industry
- ▶ Specific government contractor offerings within accounting, finance, and operations
- ▶ Hands-on approach and delivery of practical solutions for an immediate impact and lasting change
- ▶ Experience with government contractors of every size and stage of growth
- ▶ Credibility in the marketplace through a proven track record of success

CONTACT US



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Accounting
Advisory



Accounting &
Finance Operations



Capital Markets
& Divestitures



Performance
Improvement



Restructuring &
Turnaround



Tax
Advisory



Technology
Enablement



Transaction
Services